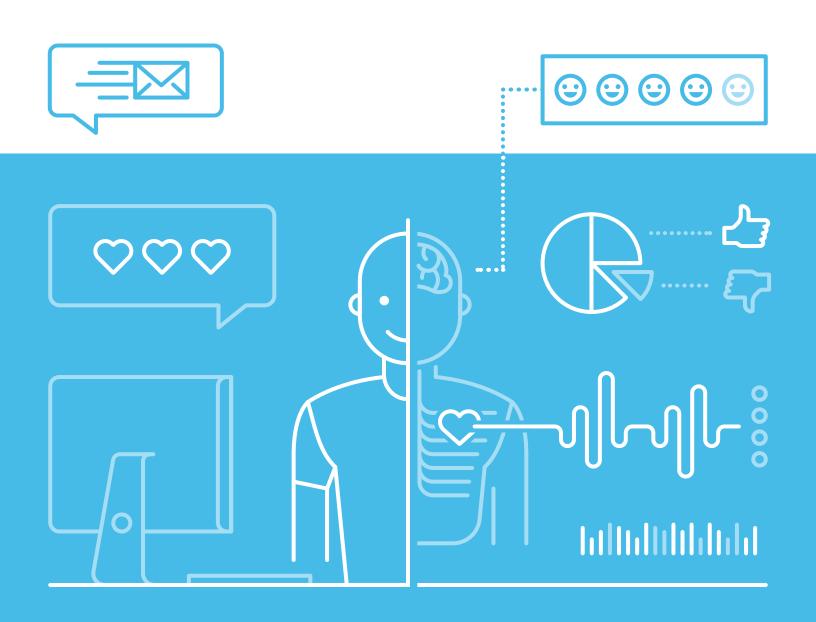


Q2 2015

THE ZENDESK BENCHMARK

IN FOCUS: CUSTOMER SATISFACTION



Q2 Customer Satisfaction: Movers and Shakers

Every quarter, we examine how companies by country and industry compare in terms of customer satisfaction. Honing in on the countries and industries that saw the highest uplift in their satisfaction rating and the largest contractions in customer satisfaction, here are our biggest movers and shakers from Q1 of 2015 to Q2 of 2015.



Most Improved Countries by Customer Satisfaction

COUNTRY	QoQ CHANGE*	Q2 SATISFACTION RATING	Q1 SATISFACTION RATING			
1. TURKEY	♠ 3.3	73.8%	70.4%			
2. THAILAND	3.0	89.5%	86.5%			
3. CHILE	3.0	87.5%	84.5%			
Countries in a Customer Satisfaction Slump						
COUNTRY	QoQ CHANGE*	Q2 SATISFACTION RATING	Q1 SATISFACTION RATING			

COUNTRY	QoQ CHANGE*	Q2 SATISFACTION RATING	Q1 SATISFACTION RATING
1. INDONESIA	€ 3.8	80.0%	83.8%
2. VIETNAM	() 2.6	83.4%	86.0%

83.4%

3. INDIA 2.3

Most Improved Industries by Customer Satisfaction

INDUSTRY	QoQ CHANGE*	Q2 SATISFACTION RATING	Q1 SATISFACTION RATING
1. TRAVEL	♠ 3.1	92.2%	89.1%
2. MARKETING & ADVERTISING	1.3	95.0%	93.7%
3. MEDIA & TELECOMMUNICATIONS	0.8	91.8%	90.5%

Industries in a Customer Satisfaction Slump

INDUSTRY	QoQ CHANGE*	Q2 SATISFACTION RATING	Q1 SATISFACTION RATING
1. SOCIAL MEDIA	() 1.0	84.6%	85.6%
2. MANUFACTURING & COMPUTER HARDWARE	₩ 0.9	93.9%	94.8%
3. REAL ESTATE	₩ 0.8	93.9%	94.7%

85.7%

CUSTOMER SATISFACTION BY COUNTRY

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Q2 (2 COUI		SINCE Q1 (2015)*	Q2 (2015) COUNTRY		SINCE Q1 (2015)*	Q2 (2015 COUNTR		SINCE Q1 (2015)*
1.	97.8%	1.5	14.	UNITED ARAB EMIRATES	① 0.1	27.	singapore 89.6%	₩ 0.4
2.	96.6%	1.6	15.	93.6%	1.0	28.	MALAYSIA 89.6%	1.6
3.	NEW ZEALAND 96.3%	₩ 0.6	16.	93.6%	1 0.5	29.	**************************************	1 2.9
4.	UNITED KINGDOM 96.2%	O 0	17.	MEXICO 92.6%	1.2	30.	сні <u>с</u> 87.5%	① 0.2
5.	canada 95.8%	₩ 0.3	18.	switzerland 92.5%	4 2.0	31.	PHILIPPINES 83.8%	() 0.1
6.	UNITED STATES 95.6%	10.6	19.	92.2%	1.9	32.	83.4%	→ 2.6
7.	australia 95.5%	O 0	20.	germany 92.2%	₩ 0.6	33.	83.4%	♦ 2.3
8.	95.2%	1.9	21.	92.0%	→ 1.6	34.	china 80.3%	₩ 0.7
9.	south africa 95.2%	₩ 0.7	22.	1 SRAEL 91.7%	₩ 0.5	35.	1000 indonesia 79.9%	3.85
10.	95.0%	1.8	23.	91.7%	⊕ 1.1	36.	73.7%	1 3.3
11.	94.7%	₩ 0.5	24.	91.1%	1 0.9		*CHANGE IN PERCE	NTAGE POINTS
12.	netherlands 94.6%	1.1	25.	columbia 90.3%	⊕ 1.1			
13.	sweden 94.3%	1 0.9	26.	ARGENTINA 89.7%	₩ 0.7			

CUSTOMER SATISFACTION BY INDUSTRY

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Q1 (2015) INDUSTRY	SINCE Q4 (2014)*	Q1 (2015) INDUSTRY	SINCE Q4 (2014)*	Q1 (2015) INDUSTRY	SINCE Q4 (2014)*
GOVERNMENT & NON-PROFIT 98.2%	① 0.1	7. SOFTWARE 95.5%	() 0.2	13. TRAVEL 92.2%	1 3.1
2. IT SERVICES & CONSULTANCY 97.7%	O 0	8. MARKETING & ADVERTISING 95.1%	1.3	14. TELECOMMUNICATIONS 91.4%	①.8
97.1%	1 0.3	9. FINANCIAL & INSURANCE SERVICES 94.7%	⊕ 0.2	15. RETAIL 89.4%	①.4
4. EDUCATION 96.4%	() 0.1	web applications 94.2%	① 0.1	16. SOCIAL MEDIA 84.5%	⊕ 1.0
95.9%	(I) 0.4	11. MANUFACTURING & COMPUTER HARDWARE	₩ 0.9	17. ENTERTAINMENT & GAMING 83.7%	①.6
PROFESSIONAL & BUSINESS 95.7%		12. REAL ESTATE 93.9%	₩ 0.8	*CHANGE IN PERCE	NTAGE POINTS

Global Customer Satisfaction, Q2 2015

94.94% **↓** 0.06 Points*